

EZ CARGO is a Liège based solutions provider for International AirFreight business.
Our DNA stands out as CLIENT-MINDED, RESPONSIVE & CREATIVE.

We are a team of 12, working as ONE, within a fast growing start-up.
And we are actively looking for an

Inside Sales Representative

As a full-time member of our team, you will be mainly responsible for acting as an efficient relay between our sales and our clients network.

You will be in charge of handling and of negotiating requests for quotes as well as of organising transportation.

Also, you will actively contribute to developing our market share, both within suppliers and clients.

With a strong drive for business development, your daily job will consist in:

- Making standard basic quotes;
- Monitoring and assessing existing and/or potential suppliers;
- Supporting our Sales Team;
- Keeping in constant contact, mainly with suppliers;
- And, gradually, developing your 'client relationship management' skills.

You have a baccalaureate/master with a commercial and/or logistics orientation.

You are fluent in both French and in English.

AND, you have a prior professional experience within an airline company (ideally inside the Sales/Commercial department).

Moreover, your proactivity and your organisational skills are outstanding.

You have a natural knack for administrative discipline and for providing solutions

And, on top of it all, you are a true and dedicated team player.

Well, if this is you, and in order to get additional info on this exciting challenge implying attractive financial and extra-legal benefits, contact us !

Please, send your CV and cover letter to jobs@ez-cargo.eu

