



How would you summarise your business specificity for an airport?

The Liège Hub (now part of FedEx Express network) is one of the main TNT international sorting centres in Europe. It is a majorsorting, aerial and road routing logistics centre. It is one of the key points in an extensive international freight forwarding network. The sorting centre operates seven days a week, day and night, but the majority of its activities take place at night.

With last year's acquisition of TNT and now the combination of both air and ground networks, FedEx Express is creating Europe's leading express logistics network. The TNT Hub in Liège plays a pivotal role in the FedEx Express network. The introduction of a new Boeing 777 FedEx Express flight from Liège to Memphis and more recently, the successful launch of three new intra-European purple-tail flights connecting Liège to Stansted, Basel and Geneva, as well as East Midlands, confirms the role of the TNT hub in Liège as a significant operation for the group, complementing the FedEx

Express hubs at Paris Charles-de-Gaulle and Cologne Airports. All three are part of FedEx Express growing network in Europe.

What kind of goods are you transporting?

Our business is express transport, a high value-added transport activity.

We carry all types of products, generally of high value, that must be transported in a fast and reliable way, at a specific date or time, with continuous monitoring and tracking. Some examples include: pharmaceutical and biological products, often thermo-sensitive; industrial equipment; spare parts for automotive sector, aeronautics or telecommunications; top of the line consumer electronics; urgent documents; etc.

Why have you chosen Liege Airport for your infrastructure instead of another airport at the heart of Europe?

Liege Airport is a strategic location, close to our European road hub in Duiven (The Netherlands) but also close to the big mega-cities of the Benelux-Rhine-Ruhr area. It allows us to reach 66% of the European market in 4 hours by road. It is open 24 hours a day, has a skilled workforce and offers very interesting multimodal air-road-rail opportunities and connections. It is also a cargo-oriented airport, not congested by air traffic.

In addition, it also allows us to carry out the loading and unloading of airplanes, activity called "self handling". We have room for expansion and excellent relations with the various provincial, regional and customs authorities. Liège is a great location with a great workforce and a valuable addition to the FedEx Express existing network.

What are you expecting from Liege Airport in terms of airport infrastructure and management?

We are happy to have good relationships with Liege Airport. Actually, over the years, we have been able to develop on the Liège site and we hope we will be able to continue to enhance the flexibility of our air operations. In this respect, timely takeoff is essential.

As befits the world's largest express transportation company, FedEx Express is working together with TNT, Liege Airport and local communities to create a modern express logistics hub in Liège, while improving working conditions at the same time.

What are the main destinations you operate from Liege Airport?

We mainly serve European destinations, i.e. most major European economic centres as well as a few intercontinental destinations, especially in the Middle East, Asia and the United States.

What are your technical and operational requirements, both for the security of the goods you carry and for respecting the timing and processes of your supply chain?

To meet our customers' expectations, a company like ours needs to be able to rely on precise and rigorous processes at all levels, from sorting machines to airport infrastructures, and of course, on the staff.

The sorting center is indeed the optimal interaction between a qualified staff and a huge logistics structure responsible for treating each package as if it were unique. The effectiveness of each one does not work without that of the other. Whatever the area of activity, the process must be constantly improving; it is in the culture of our company.

The size of the site, the quantity of handled packages, the number of people and machines that evolve together, require safety at work, but also security of the premises. Integrity of people and goods, the site and the activity are protected at all levels.

Can you share with us some key figures representing your activity in Liege Airport?

The hub represents 75,000 square meters and employs about 1,500 direct jobs representing 60 nationalities. It can process up to 150,000 shipments (parcels, freight or documents) per night and 25,000 during the day. These numbers may vary, but today about 45 aircrafts and 150 trucks transit through Liège every night.

In March, you announced the launch of a new flight Liège-Memphis connecting the TNT European Air Hub in Liège to the FedEx Express World Hub in Memphis. What benefit does this bring to your customers?



This is an important step in connecting the FedEx Express and TNT worldwide networks, which will give TNT customers around the globe direct access to the large portfolio of FedEx services in the U.S. and Canada.

This new flight by FedEx Express is a tangible example of the customer benefits that the acquisition of TNT will bring.

With this new flight, TNT customers shipping to North America will benefit from broader service coverage, faster transit times and higher weight capabilities, while continuing to work with TNT as they do today.

If you were to convince another carrier to move to Liège, what would you tell him?

Liege Airport has an excellent geographical location, a first-class multimodal environment, is an airport that is clearly cargo-oriented, with an opening 24 hours a day, and with numerous installations and developments put in place in order to foster an optimal use of the airport for its users.